

#### **OVERVIEW OF GVS SERVICES**

Over the years, Grande Vitesse Systems has been a lot of things to a lot of people. GVS has been a consultant, an integrator, a manufacturer, an OEM, a reseller, a VAR and a service provider; to name a few. GVS was, and is, all these things, and something much more: Grande Vitesse Systems is a solutions provider.

Roughly translated, a solutions provider (in this industry) is someone who has the necessary experience and resources to address all aspects of a clients' business need(s) and can supply a complete solution; from research and development to installation/implementation and training.

What this means for you as a client or end-user is, not only cutting edge system solutions, but the highest quality consulting, planning, integration, service, and maintenance; services that you can rely on day after day and year after year. Like our system solutions GVS has designed their services to meet your specific needs today and flex or grow as your business needs change in the future.

Brief description of services offered by Grande Vitesse Systems

# On Site Evaluation & Consulting

Grande Vitesse Systems is dedicated to meet the specific (growing) needs of our clients. We listen to their concerns, whether it's in the areas of production, training, network, or workflow and seek to help them make the right decision/investment; to meet their growth and budgetary goals. Our aim is to make our clients successful and keep them one step ahead of the competition.

# OnIT: On Site Systems Installation and Training

Few companies in the market place offers the wide variety of hardware, software, and system solutions that GVS does. Few vendors can match the speed and quality of our service and training. No other organization can offer both; with the industry experience (in implementation) necessary to do the complete job right.

Not only does GVS provide on-site installation, support and training for our core products, we also have extensive knowledge and expertise working with some of the industry's biggest and most successful manufacturers including Avid, Apple Computer Inc., Cisco, Extreme, Terran, Hewlett Packard, Kodak, Sun Microsystems, Sony, Panasonic, JVC, NewTek, Adobe, Intel, Vela, Seagate, Pinnacl Systems, Matrix, Cannon, Philips, Silicon Graphics, IBM, Fuji, Compaq, and Microsoft to name few.

## IS and IT Support

GVS has over 100 years of (combined) experience in computer systems and related technologies. The members of our sales and engineering teams have solid backgrounds in all of the common (and not so common) operating systems and hardware platforms - from UNIX to PC/Mac OS to NT - and their interoperability.

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Customized hardware manufacturing and configuration, software programming and optimization, and workflow development, area regular part of our job. Industry knowledge and experience, whether in E-Business, Broadcast (production/post production) or Training and Publishing (design, printing), is also retained and highly valued.

#### R&D

Grande Vitesse Systems actively integrates thousands of computer hardware and software products and components; dedicating a great deal of resources to the research and development of new digital tools (or whole workflows) for the e-business, digital graphics, publishing, broadcast, and multimedia professionals. Because of GVS' extensive experience with such a wide array of technologies, their long list of Software/Hardware products and services are unparalleled in the industry.

We strive to deliver on our client's demands by anticipating their requirements and innovating ahead of the curve. We focus on developing products that save on cost and produce results. All of the hardware, software and workflows that GVS has designed and integrated are thoroughly researched and evaluated. From component level to enterprise level, each element of the system undergoes extensive testing (in real life scenarios), far surpassing industry standards, before we introduce it to a client's site.

It is not uncommon for top manufacturers to supply new technologies to our engineering department for demonstration and evaluation. Our engineers have played a key role in bringing many new products and technologies to the market place.

## Service and Maintenance (up to 24/7 Support)

Grande Vitesse Systems has built a large install base, ranging from Fortune 100 companies to small independent shops. We have installed, trained, supported and serviced thousands of companies (often in 7/24 environments) without costly downtime. All GVS products are backed by a dedicated customer support team. We offer telephone and on-line support, as well as a 7x24 on-site direct access to GVS engineering services.

GVS also offers a variety of systems maintenance plans, customized to your needs. We combine our excellent technical knowledge and product guarantees with the expertise and warranties offered by other vendors and manufacturers to give you optimal coverage.

### Workflow Implementation

Grande Vitesse Systems wants to give you the tools that will enhance your workflow and increase your productivity; thereby making you more competitive & profitable. With our solutions at the center of your digital workflow, faster turn around times (on jobs), greater flexibility and quicker response – with regards to your client's needs, and the assurance of having the latest/best technologies and security features, can be realized.

#### Project Development and Planning

Grande Vitesse Systems believes that computer users need to keep their options open. Open to the latest technologies. Open to the enhancements and upgrades to existing technologies. Open to multi-platform connectivity. Open to industry standards that protect your investments. We can work with you to develop a plan, whether its installing all new equipment, or replacing hardware over time. In formulating our recommendations, we will thoroughly evaluate your project needs and illustrate your expected productivity gains and/or projected cost savings.

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## **Applications Development**

Grande Vitesse Systems is dedicated to researching and developing new technologies to apply to the industries we serve. Our team of engineers work closely with some of the most demanding customers in the industry, gaining in depth knowledge and systems expertise. This knowledge, combined with our unsurpassed record of innovations enable us to develop customized applications that not only meet the specific (growing) needs of our clients, but are designed and built with an eye toward the future.

# **Networking and Communications Development**

Whether its Copper or Fibre, IP or Gigabit, local or remote, satellite or digital, Grande Vitesse Systems can work with you on your networking project from start to finish, from consulting to the physical wiring.

Grande Vitesse Systems offers a complete networking product family that sets the pace for high-performance network computing, both local and wide area, with the fastest IP connectivity in the industry. Ultra-high-performance tuning and optimization, plus compliance with Internet standards, add up to the fastest, most flexible networking solutions available today. Our new network families (4x10/100BT and 1000BT Copper) really accelerate your workforce. The result: everything you imagined a network could be-imaging, production, and multimedia can now be integrated in one system, and applications can move with complete integrity from one system to another, without having the network bottle neck.

## **Systems Integration**

Grande Vitesse Systems is committed to providing the highest quality products and services for our clients. With our industry experience, thorough R&D, and the backing of our strategic partners, GVS is able to integrate solid, state of the art, secure, and scalable solutions into the most demanding mission critical environments.